

District: _____ Pack Troop Team Crew Post Unit Number: _____

Unit Kernel Name: _____ Phone: _____
Email: _____

Unit Popcorn Goal: \$ _____ We will participate in: (check all that apply)
Per Scout Goal: \$ _____ Show N Sell Booth sales (SNS) Online Sales
Scouts Selling: _____ Show N Deliver door to door sales (SND) Take Order forms (TO)
Commission Type: Prizes NO Prizes

Unit Sale Timelines

Unit Kickoff Date: _____ Time: _____ Location: _____ Using Guidebook Agenda? (pg.14) YES NO
Show N Sell/Deliver timeline: Start: _____ End: _____
Take Order timeline: Start: _____ End: _____

Distribution Plan

Number of cases for Show N Sell/Deliver: _____ Dates of Pickup: SNS/SND-Sept. 17 and TO-Nov. 12
Number of vehicles we'll need: _____ (see pg. 7 of Guidebook for information)

How we plan to get POPCORN to Scouts for Show N Deliver and Take Order: (check all that apply)

- Direct to Scouts ASAP At unit meeting
- At Den/Patrol meetings Other: _____

How we plan to get POPCORN to Scouts for Booth Sales: (check all that apply)

- Unit Kernel will deliver/pickup product at Booth sites
- Individual Scouts will pickup/return product to Unit Kernel
- Other: _____

After 2 weeks of sales, if we have excess product, we plan to: (check all that apply)

- Swap out with other units who need product (see pg. 13 of the Guidebook for details)
- Hold Unit Blitz Day (see pg. 9 of Guidebook for details)
- Schedule more booth sales
- Other: _____

Communication and Recognition

To ensure success, we will give a copy of this Action Plan to our parents and scouts at: (check all that apply)

- Unit meetings/ Kick Off Via email Newsletters
- Den/Patrol meetings Other: _____

We plan to recognize the hard work and success of our Scouts by: (check all that apply)

- Scout Shop Prize Program Recognition at Unit Meeting
- Unit sponsored Prizes Other: _____
- Celebration Pizza party/ Ice Cream social/ other activity

Sale Closeout

Show n Sell/Deliver \$ Due to Unit Kernel on: _____ All SNS/SND \$ due to Council on Oct. 21 OR Nov. 10
Take Order \$ Due to Unit Kernel on: _____ Account closed, all \$ turned in to Council by Dec. 8

This COMPLETED form is due to your District Popcorn Kernel or email to roslyno@ocbsa.org no later than August 20th to complete the 8% BONUS.

*****Keep a copy of this form for your records*****