

District: \_\_\_\_\_ Pack Troop Team Crew Post Unit Number: \_\_\_\_\_

Unit Kernel Name: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Unit Popcorn Goal: \$ \_\_\_\_\_ We will participate in: (check all that apply)  
Per Scout Goal: \$ \_\_\_\_\_  Show N Sell Booth sales (SNS)  Online Sales  
# Scouts Selling: \_\_\_\_\_  Show N Deliver door to door sales (SND)  Take Order forms (TO)  
Commission Type:  Prizes  NO Prizes

**Unit Sale Timelines**

Unit Kickoff Date: \_\_\_\_\_ Time: \_\_\_\_\_ Location: \_\_\_\_\_ Using Guidebook Agenda? (pg.14) YES NO  
Show N Sell/Deliver timeline: Start: \_\_\_\_\_ End: \_\_\_\_\_  
Take Order timeline: Start: \_\_\_\_\_ End: \_\_\_\_\_

**Distribution Plan**

Number of cases for Show N Sell/Deliver: \_\_\_\_\_ Dates of Pickup: SNS/SND-Sept. 16 and TO-Nov. 11  
Number of vehicles we'll need: \_\_\_\_\_ (see pg. 7 of Guidebook for information)

How we plan to get POPCORN to Scouts for Show N Deliver and Take Order: (check all that apply)

- Direct to Scouts ASAP  At unit meeting
- At Den/Patrol meetings  Other: \_\_\_\_\_

How we plan to get POPCORN to Scouts for Booth Sales: (check all that apply)

- Unit Kernel will deliver/pickup product at Booth sites
- Individual Scouts will pickup/return product to Unit Kernel
- Other: \_\_\_\_\_

After 2 weeks of sales, if we have excess product, we plan to: (check all that apply)

- Swap out with other units who need product (see pg. 13 of the Guidebook for details)
- Hold Unit Blitz Day (see pg. 9 of Guidebook for details)
- Schedule more booth sales
- Other: \_\_\_\_\_

**Communication and Recognition**

To ensure success, we will give a copy of this Action Plan to our parents and scouts at: (check all that apply)

- Unit meetings/ Kick Off  Via email  Newsletters
- Den/Patrol meetings  Other: \_\_\_\_\_

We plan to recognize the hard work and success of our Scouts by: (check all that apply)

- Scout Shop Prize Program  Recognition at Unit Meeting
- Unit sponsored Prizes  Other: \_\_\_\_\_
- Celebration Pizza party/ Ice Cream social/ other activity

**Sale Closeout**

Show n Sell/Deliver \$ Due to Unit Kernel on: \_\_\_\_\_ All SNS/SND \$ due to Council on Oct. 20 OR Nov. 9  
Take Order \$ Due to Unit Kernel on: \_\_\_\_\_ Account closed, all \$ turned in to Council by Dec. 7

**This COMPLETED form is due to your District Popcorn Kernel or email to roslyno@ocbsa.org no later than August 19th to complete the 8% BONUS.**

**\*\*\*Keep a copy of this form for your records\*\*\***