2012 Annual Report
Orange County Council,
Boy Scouts of America
SCOUT OATH

ON MY HONOR I WILL DO MY BEST
TO DO MY DUTY TO GOD AND MY CONTRY
AND TO OBEY THE SCOUT LAW;
TO HELP OTHER PEOPLE AT ALL TIMES;
TO KEEP MYSELF PHYSICALLY STRONG,
MENTALLY AWAKE AND MORALLY STRAIGHT.

SCOUT LAW

A SCOUT IS: TRUSTWORTHY, LOYAL, HELPFUL, FRIENDLY,
COURTEOUS, KIND, OBEDIENT, CHEERFUL, THRIFTY, BRAVE,
CLEAN AND REVERENT.

MISSION

THE MISSION OF THE BOY SCOUTS OF AMERICA IS TO PREPARE
YOUNG PEOPLE TO MAKE ETHICAL AND MORAL CHOICES OVER
THEIR LIFETIMES BY INSTILLING IN THEM THE VALUES OF THE
SCOUT OATH AND LAW.
2012 Annual Report – A Year of Great Opportunity

The values of Scouting are the same today as they were over 100 years ago when the Boy Scouts of America was founded. Our legacy is based on providing programs that offer young men and women opportunities that instill how to turn struggles into courage and indecision into leadership. For Scouts, today's struggles are merely a launching pad to confidence. Scouting in Orange County recognizes the important role we play in developing the leadership skills youth gain when active in a learning environment that is built upon responsibility and respect. Our goal is to have young people Prepared for Life™.

Keeping pace with an ever-changing environment, Scouting has heeded our nations’ call to increase graduates in the science field by adding a new dynamic to its educational curriculum - the infusion of technology and state-of-the art learning into real-life experiences.

The Boy Scouts of America, nationally is actively supporting the U.S. science, technology, engineering and math (STEM) initiative. As a result, over 57 STEM related Boy Scout Merit Badges and 5 STEM related Cub Scout belt loops have been created through a joint effort with leading national organizations like MIT and Carnegie-Mellon. The goal is to advance technological competencies in our youth.

Locally, the OCBSA is taking a leading role in providing STEM curriculum throughout its programs. At our Irvine Ranch Outdoor Education Center, young people have the opportunity to be a part of the Aerospace and Astronomy Camp that stimulates interest in science and technology, encouraging young people’s curiosity about science and engineering behind aviation, astronomy and science exploration. We also have plans to add a moon city /Robotics program at the center.

As we look to a new year of Scouting achievements, and instilling the values of honor and integrity in the youth in our program, in turn, our nation will look to the youth involved in Scouting to lead us forward into a bright future. The Orange County Council will continue to ready those youth to become leaders of strength and character – Leaders who are Prepared. For Life™
**Tiger Cubs** – (Age 6) A one-year program for first-grade boys and their adult mentors that stresses leadership, teamwork, community service and family understanding in den meetings and enjoying Day Camp.

**Cub Scouting** – (Ages 7-10) A family program for boys in second through fifth grade. Cub Scouting emphasizes quality programming at the local level. Fourth and fifth grade boys are called Webelos (We’ll be loyal Scouts) and participate in more advanced activities that prepare them to become Boy Scouts. Cub Scouts enjoy overnight camp as Bears and Webelos.

**Boy Scouting** – (Ages 11-18) Designed to achieve the aims of Scouting through a vigorous outdoor program and peer group leadership with the counsel of an adult Scoutmaster. Boys set goals, experience the challenge of achieving goals and the triumph of success. (Boys also may become Boy Scouts if they have earned the Arrow of Light Award or have completed fifth grade.)

**Venturing** – (Ages 14 to 20) Venturing is a co-educational program of the Boy Scouts designed to help young men and women develop skills in areas of high adventure sports, arts, hobbies and Sea Scouting that are service and activity-oriented and often include high adventure experiences.

**Varsity Scouting** – (Ages 14-18) An active, exciting program for young men (Ages 14-18) built around five program fields of emphasis: advancement, high adventure, personal development, service and special programs and events.

**Learning for Life** - A subsidiary corporation of the Boy Scouts of America, Learning for Life is a co-educational program designed to meet the needs of elementary and high school aged youth. It helps youth meet the challenges by teaching character and good decision-making skills. The Learning for Life program components provides a structure through which youth learn the value of respect and responsibility, so they can achieve their full potential.

**Exploring** - A co-educational, work-site based program, Exploring gives youth an opportunity to visit community organizations and explore the dynamics of various careers. Local community organizations initiate an Explorer Post by matching their people and program resources to the interest of young people in the community. The result is a program of activities that help youth pursue their special interests, while discovering a world of career possibilities.
Orange County Council, Boy Scouts of America  
Mission, Vision, History  

**Mission** - The mission of the Orange County Council, Boy Scouts of America is to serve an increasing number of youth by marshaling community resources to develop tomorrow’s leaders through adventure and fun activities and instill values that teach life skills.

**Vision** - To be the preeminent youth leadership development and environmental education organization in Orange County

**History** – The Boy Scouts of America was incorporated on February 8, 1910, and chartered by Congress in 1916. Elmore B. Douglass organized the first Orange County Boy Scout Troop in Anaheim in 1910. In 1920, a group of civic leaders formed the Orange County Council, with headquarters in Santa Ana. The OCBSA was chartered by Congress in 1920.

The Orange County Council continues to be the largest youth organization in the county. Although many see the Boy Scouts as a program based on camping, hiking and fishing, truly we are an educational organization that uses these activities as a means to deliver our message of developing leadership, taking personal responsibility, ethical decision making and giving to others.

**2012 Orange County Council Activities and Achievements**

- Provided 25,734 youth with quality programs such as Scouting programs to: Tiger Cubs; Cub Scouts; Boy Scouts; Exploring; and Venturing.
- Provided 576 under-served students with in-school, value-based education through Learning for Life’s in school character education program.
- Provided 1,624 Explorers job training skills through posts at community partner organizations.
- Delivered programs and camps to over 45,000 young people through outdoor facilities owned and operated by the Orange County Council (Newport Sea Base, Oso Lake, Schoepe Scout Reservation at Lost Valley and The Irvine Ranch Outdoor Education Center).
- Provided 2,580 youth with Day Camp programs across Orange County.
- Managed 10,678 registered volunteers who contributed over a million volunteer hours to Scouting programs.
- **Awarded 753 young men and women the rank of Eagle Scout, Quarter Masters and the Venturing Silver Award.** The Eagle Scout award is attained by 3 to 4 % of all Boy Scouts in America and by 7 % of all Boy Scouts in Orange County.
- Advancement of 15,696 Scouts in rank:
  - Supported Scouts earning 26,231 merit badges. The top five merit badges Scouts earned in 2012 include First Aid, Environmental Science, Swimming, Citizenship in the World and Citizenship in the Nation.
- The Orange County Council had the largest number of Hispanic youth among all other Councils in the Western Region and is the fourth largest council in the nation for Hispanic youth. (source: All Markets Strategy - Membership Report ending in December 2012)
- Orange County Council ranks among the top 6 Councils in the Western Region and the top 15 Councils nationally for the total number of youth in Scouting programs. (source: All Markets Strategy - Membership Report ending in December 2012)
2012 Silver Beaver Recipients

Terry Adams
Ken D. Andresen
Robert Batman
Sterling A. Brennan
Jerry Clark
Ron Cocchi
Randall S. Frank
Amy Goldsworth
Peter Gruenbeck
Jerome C. Herrington
Brian C. Holmes
Derek C. Knobel
Jack B. Lamey
Elizabeth McKoy Morgan
Robert James Neal
John W. Norment
Richard R. Paddock
Anthony P. Saucedo
David Schmid
Louis J. Schmidt
Lawrence Voelz
Leaving a Legacy
For Your Family and Scouting

Leaving a family legacy is important to many families to ensure future generations know what matters most to them. Legacy giving is based on knowing the difference between things of value vs the value of things and how to best communicate this to others.

In 2012, we continued to grow our heritage giving through the following endowment programs at the designated giving levels:

**James E. West Fellowship – Cash or Securities**
The James E. West Fellowship award is for gifts of $1,000 and up in cash or marketable securities to a council endowment fund. Many individuals and corporations make these gifts either on behalf of someone else – such as in honor of an Eagle Scout, Silver Beaver recipient, a retirement, a special accomplishment or anniversary – or in memory of a special individual.

**Second Century Society – Pledge or Outright Gift.** This program honors those who make gifts of $25,000 or more to their council endowments. An outright gift of $25,000 or more payable over five years, or a deferred gift of $100,000 or more, to a local council for operating, capital or endowment.

<table>
<thead>
<tr>
<th>Membership Level</th>
<th>Dollar Amount</th>
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<tbody>
<tr>
<td>Member with Honors</td>
<td>1,000,000</td>
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<tr>
<td>Legacy Member</td>
<td>500,000</td>
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<tr>
<td>Member with Distinction</td>
<td>100,000</td>
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<tr>
<td>Member</td>
<td>25,000</td>
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We are pleased to recognize those who became James E. West Fellows in 2012:

- Vincent E. Bartlett
- Michael K. Bergler
- Bishop Todd D. Brown, D.D.
- Guy Buker
- Roselito de los Reyes
- Rodney L. Gamble
- Susan H. Gamble
- Caleb S. Kwok
- John W. Lerch
- John Norment
- Shaun Rusmisel
- Jorge Ruiz de Somocurcio
- Willard G. Sundberg

David O. Team Family
Joe Venegas III

James E. West Uniform Knot
2012 Outdoor Adventures Camping Attendance

Irvine Ranch Outdoor Education Center 35,000+ Youth < 18
Newport Sea Base 5,448 Youth < 18
Oso Lake 5,020 Youth < 18
Schoepe Scout Reservation at Lost Valley 2,937 Youth < 18
Scholarship/camperships money awarded

2012 Day Camp Attendees
Youth < 18 2,580
Adults >18 1,597

Order of the Arrow Members
Ordeal 425
Brotherhood 428
Vigil 181
Total 1,034
Order of the Arrow service hours 15,534

The Orange County Council, Boy Scouts of America is proud to be the recipient of the coveted Charity Navigator 4-star rating for sound fiscal management and commitment to accountability and transparency.
Income Statement

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<th>Description</th>
<th>Amount</th>
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<tr>
<td>Total Direct Support</td>
<td>2,866,713</td>
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<tr>
<td>Total Indirect Support</td>
<td>642,232</td>
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<td>Total Earned Revenue</td>
<td>5,906,403</td>
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<td>Reclassified Net Assets</td>
<td>355,020</td>
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<tr>
<td><strong>Total Support and Revenue</strong></td>
<td><strong>9,770,368</strong></td>
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**Expenses**

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<tr>
<th>Description</th>
<th>Amount</th>
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<td>Program Services</td>
<td>8,307,333</td>
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<tr>
<td>Management and General</td>
<td>1,300,052</td>
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<td>Fundraising</td>
<td>617,188</td>
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<td><strong>Total Expense</strong></td>
<td><strong>10,224,573</strong></td>
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Increase (Decrease) in Unrestricted Net Assets: (454,205)

The Orange County Council, Boy Scouts of America financial statements are audited annually by White Nelson Diehl Evans, LLP and are available upon request.
Orange County Council, Boy Scouts of America
2012 Annual Report

Balance Sheet

12/31/12

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<th>Assets</th>
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<td>Cash</td>
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<td>Accounts/Pledge Receivable</td>
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<td>Inventory</td>
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<td>Prepaid</td>
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<td>Property/Plant and Equipment</td>
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<td>Investments</td>
<td>11,453,268</td>
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<td>Other Assets</td>
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<tr>
<td><strong>Assets</strong></td>
<td><strong>67,271,692</strong></td>
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<td>Accounts Payable</td>
<td>498,121</td>
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<td>Accrued Expenses</td>
<td>149,023</td>
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<td>Custodial Accounts</td>
<td>831,580</td>
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<td>Other Current Liabilities</td>
<td>681</td>
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<td>Deferred Income</td>
<td>247,196</td>
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<td>Line of Credit</td>
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<td>Long-term Debt</td>
<td>14,424,350</td>
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<td><strong>Total Liabilities</strong></td>
<td><strong>16,150,951</strong></td>
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<td><strong>Net Assets</strong></td>
<td><strong>51,120,741</strong></td>
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<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>67,271,692</strong></td>
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2012 Functional Expenditures

- Program Services: 81%
- Management and General: 13%
- Fundraising: 6%
- Other: 6%
2013 Orange County Council Board of Directors

Robert Neal - Chairman of the Board
Robert Thiergartner – Executive Vice Chairman
John Hovanesian, M.D. – Council Commissioner
Charlie Osaki – Council Treasurer
Jeffrie Herrmann – Scout Executive/President

Executive Committee:
Terry Adams
Larry Behm
Dave Blankenhorn
Steven Bradley
Mark Engstrom
Mike Harrison
David Hriz
David Janes
Ed Laird
Kevin McKenzie
John Nielsen
Lan Quoc Nguyen, Esq.
Nathan O. Rosenberg
Frank Rubino, M.D.
Helen Stainer, Ed.D.
Sasha Strauss
Mark Wille

Council Executive Board:
Drew Adams
Alan Airth
Gary Allen
Robert AndersonSchoepe
Tracey Atherton
William Baker
Jace Barbin
David Braun
Sterling Brennan
Bill Bunker
Joseph Davis
Ron Draper
Howard Dutra
Victoria Gray
Cathy Green
John Hagestad
Dennis Hardin
Peter Hitch
Sheriff Sandra Hutchens
Robert Kelly
Kathi Koll
John Lerch
Ralph Linzmeier
John Middleton
Eddie Northen
Nicholas-Viet Nguyen
Bob Paul

Board of Regents:
George Argyros
Timothy Bush
Parker Kennedy
Thomas E. Larkin Jr.
Thomas McKernan
The Newport Sea Base – The Newport Sea Base has served youth in Orange County since 1937, providing year-round fun, quality marine educational programs that instill values, promote teamwork and develop leadership skills, while enjoying the wonders of the waterfront.

The Irvine Ranch Outdoor Education Center – The Irvine Ranch Outdoor Education Center is the culmination of an extraordinary vision. Donated by the Irvine Company, the 210-acre center was developed into a state-of-the-art outdoor education facility for all youth in the country to learn, experience, grow and explore in a safe, clean and professional environment.

Oso Lake Boy Scout Camp - Oso Lake Boy Scout Camp is a volunteer run facility located in Rancho Santa Margarita that features a 100-acre lake, 15 acres of land and is capable of supporting 300 campers.

The Schoepe Scout Reservation at Lost Valley - The Schoepe Scout Reservation at Lost Valley is a 1,400 acre wilderness camp with 22 cabins, camp sites, swimming pools and a High Adventure program including rappelling and a High COPE.

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