SCOUTING IN ORANGE COUNTY

Prepared for Life. It’s more than just a slogan. It’s the promise that Scouting makes to more than 20,000 young people in and around Orange County. Your support enables Scouts to experience once-in-a-lifetime adventures that prepare them for the challenges of the future.

Scouting builds leaders. It teaches them to seek out challenges, and lead others in overcoming them. Many Scouts achieve more by the age of 18 than some people do in a lifetime. Former Scouts sit on the boards of global corporations, walk the halls of the White House, and have been known to occasionally go hiking on the moon. The lessons youth learn in Scouting prepare them for their lifelong journey to improve themselves and their communities.

For more than 100 years, Scouting leaders have helped build character and conviction: one badge at a time, one challenge at a time, and one adventure at a time. Scouting provides life-changing experiences that cannot be found with any other youth organization, and the Orange County Council is dedicated to bringing these experiences to more youth for generations to come.

THE COUNCIL LAUNCHED A NEW SCOUT PROGRAM FOR KINDERGARTEN AGE BOYS CALLED LIONS.

400 LIONS IN OUR INAUGURAL YEAR
COMMUNITY IMPACT

Do a good turn daily. That’s the Scout slogan. It is also the philosophy of the nearly 10,000 adult volunteers who run the Scouting program in Orange County. It’s their dedication to service that powers the Scouting movement and sets the example for our Scouts to go out and improve our communities.

<table>
<thead>
<tr>
<th>IN 2016:</th>
<th>SCOUTS OF ORANGE COUNTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>MORE THAN</td>
<td>PROVIDED OVER</td>
</tr>
<tr>
<td>56,812 POUNDS OF FOOD</td>
<td>152,488 HOURS</td>
</tr>
<tr>
<td>WAS COLLECTED IN SCOUTING FOR FOOD</td>
<td>OF SERVICE TO THE</td>
</tr>
<tr>
<td></td>
<td>COMMUNITY</td>
</tr>
</tbody>
</table>

EAGLE SCOUTS

For more than 100 years, the Eagle Scout rank has been the highest achievement in all of Scouting. Presidents, astronauts, and business leaders count themselves among the brotherhood of Eagles. This year, 688 exceptional young men gave more than 105,948 hours of service back to our communities through their Eagle Scout projects. Only 7% of Scouts complete the required 21 merit badges, an extensive service project, and the board of review required to earn the rank.

688 ORANGE COUNTY SCOUTS EARNED THE RANK OF EAGLE IN 2016
Exploring exists to teach important life and career skills to young people from all backgrounds through immersive career experiences and mentorship provided by community and business leaders. Together, we equip young people with character, leadership and life skills that can be used both today and in their future careers.

2016: A YEAR OF GROWTH

EXPLORING IN ORANGE COUNTY

1,131 EXPLORERS  49 POSTS  10% MEMBERSHIP GROWTH

33% OF EXPLORERS IN LAW ENFORCEMENT AND FIRE PROTECTION CHOOSE A PROFESSION IN THOSE FIELDS

JUST SOME OF THE CAREERS BEING EXPLORED BY OUR YOUTH ARE:

AVIATION  LAW ENFORCEMENT  HEALTHCARE  MILITARY
CULINARY  FIREFIGHTING  LIFE GUARDING

OUR MISSION
Deliver character-building experiences and mentorship that allow youth to achieve their full potential in both life and work.

OUR VISION
Shape the workforce of tomorrow by engaging and mentoring today’s youth in career and life-enhancing opportunities.
**OUTSTANDING EXPLORERS**

**WILLIAM HICKSON**

Explorer Captain William Hickson started with the Orange County Sheriff’s Department Explorer Post 449 in November 2012. He was promoted through the ranks to Explorer Captain in May of 2016. Will serves on the Post’s Color Guard and assists with Explorer training for competitions and prep classes for the Orange County Law Enforcement Explorers Advisors Association (OCLEEAA) Explorer Academy. In 2013, Will received the 2nd place award for his notebook in the OCLEEAA Summer Academy and he was the recipient of the Orange County Sheriff’s Explorer Post Spirit Award. He has volunteered over 1,000 hours to Post 449. Due to Will’s hard work and leadership skills, he was recently promoted to Explorer Commander. Will looks forward to a career as an Orange County Deputy Sheriff.

**CATHERINE PIMENTEL**

Catherine Pimentel was a part of the Costa Mesa Police Explorer program for four years. She was accepted in March 2012 and left with the rank of Lieutenant in July 2016. As the head Lieutenant, Catherine oversaw the entire post. She was in charge of planning outside trainings, keeping the logs up to date, and assigning people to work special events. While being an explorer, Catherine attended Costa Mesa High School where she was the CEO of the Business Academy, an AP, honors, and DELTA student, and a Scholar Athlete. She has now graduated and is attending Concordia University of Irvine. While in college, Catherine also tutors the Explorers in order to maintain their 3.0 GPA requirement. She has done many great things in her life thus far and will continue to make an impact on her community.
Scouting is many kids’ first introduction to the great outdoors, and most importantly, a lesson on their place in it. Outdoor adventure is the promise we make when a child joins Scouting. Camping is how we fulfill that promise.

NEWPORT SEA BASE
The Newport Sea Base is a youth aquatic center for boys and girls. With a commitment to developing character, our desire is to inspire a love for the marine environment in the hearts of youth.

41,533 CAMPER DAYS
6,114 YOUTH SERVED
1,550 MERIT BADGES WERE EarnED
577 STEM PARTICIPANTS

SCHOEPE SCOUT RESERVATION AT LOST VALLEY
Schoepe Scout Reservation at Lost Valley is a wilderness camp with hiking, biking, climbing, horseback riding and so much more. Lost Valley challenges and empowers Scouts in the outdoors while creating memories to last a lifetime!

9,231 CAMPER DAYS
2,548 MERIT BADGES WERE EarnED
2,712 YOUTH SERVED
334 STEM PARTICIPANTS

OSO LAKE SCOUT CAMP
Oso Lake Scout Camp is an open camp facility surrounded by O’Neill Regional Park with fishing, boating, shooting sports and more!

7,845 CAMPER DAYS
3,127 YOUTH SERVED
OVER 4,000 VOLUNTEER CAMPMASTER SERVICE HOURS
2016 was a fantastic year for the Irvine Ranch Outdoor Education Center. The property experienced growth across the board from camper days to user groups and everything in between.

**42,882**
TOTAL ATTENDANCE

**7,206**
SCOUTS SERVED

**853**
OPEN ACTIVITY DAY PARTICIPANTS

**90**
STEM/NOVA PARTICIPANTS

**$185,964**
IN SCHOLARSHIPS AWARDED*

**720**
DIFFERENT USER GROUPS VISITED THE IRVINE RANCH OUTDOOR EDUCATION CENTER IN 2016

* Includes $33,000 in school scholarships

**ABOUT US**

The 210-acre Irvine Ranch Outdoor Education Center is located in Orange, California features half-day through five-day academic and recreational programming. Our hands-on approach to outdoor education allows participants to explore the outdoors while developing creativity, leadership skills and a respect for the environment.

**OUR MISSION**

The mission of the Irvine Ranch Outdoor Education Center is to serve all youth of Orange County by providing quality outdoor educational programs that instill in them an appreciation of the outdoors and the environment, teach effective teamwork, instruct about the cultural history of Orange County, and provide access to the natural resources of the surrounding areas.

**IROEC AT A GLANCE**

2016 was a fantastic year for the Irvine Ranch Outdoor Education Center. The property experienced growth across the board from camper days to user groups and everything in between.

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IRVINE RANCH OUTDOOR EDUCATION CENTER
ACADEMIC PROGRAMS

The Irvine Ranch Outdoor Education Center offers daytime field trips for grades K-12, Overnight Science Camp for grades 5-8 and customized programs for select schools. Our programs provide activities like wacky science experiments, sustainability exercises, and students discovering the whole earth and their place in it.

4,384 ACADEMIC OVERNIGHT CAMPERS
4,682 FIELD TRIP PARTICIPANTS
64 STANDARDS TAUGHT
151 SCHOOLS ENGAGED

$33,000 IN SCHOOL SCHOLARSHIPS
10,724 NIGHTS CAMPED

225 HIGH SCHOOL STUDENTS TOOK PART IN A BRAND NEW PROGRAM!

THE IROEC TEAM TOOK THEIR ACADEMIC PROGRAMMING TO NEW LEVELS THIS YEAR WITH A HANDS-ON LEADERSHIP PROGRAM DEVELOPED FOR HIGH SCHOOL STUDENTS.
FUNDING FUTURES
YEAR ENDING DECEMBER 31, 2016*

STATEMENT OF OPERATIONS

SUPPORT & REVENUE

<table>
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<tr>
<th>Description</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>Total Direct Support</td>
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<tr>
<td>Total Earned Revenue</td>
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<tr>
<td>Total Support &amp; Revenue</td>
<td>$8,942,549</td>
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EXPENSE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tr>
<td>Program Services</td>
<td>$7,332,329</td>
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<tr>
<td>Management &amp; General</td>
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<tr>
<td>Fundraising</td>
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<tr>
<td>Total Expense</td>
<td>$8,640,906</td>
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INCREASE IN UNRESTRICTED NET ASSETS... $301,643

STATEMENT OF FINANCIAL POSITION

ASSETS

<table>
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<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Cash</td>
<td>$1,780,936</td>
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<tr>
<td>Accounts/Pledges Receivable</td>
<td>$6,028,492</td>
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<tr>
<td>Inventory</td>
<td>$66,307</td>
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<tr>
<td>Prepaid</td>
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<tr>
<td>Property, Plant &amp; Equipment</td>
<td>$40,730,449</td>
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<tr>
<td>Investments</td>
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<tr>
<td>Other Assets</td>
<td>$77,264</td>
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<tr>
<td>Total Assets</td>
<td>$60,069,403</td>
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LIABILITIES & NET ASSETS

<table>
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<tr>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
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<tr>
<td>Accrued Expenses</td>
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<tr>
<td>Custodial Accounts</td>
<td>$1,040,804</td>
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<tr>
<td>Other Current Liabilities</td>
<td>$230</td>
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<tr>
<td>Deferred Income</td>
<td>$258,692</td>
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<td>Line of Credit</td>
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<tr>
<td>Long-Term Debt</td>
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<tr>
<td>Total Liabilities</td>
<td>$10,456,878</td>
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<tr>
<td>Net Assets</td>
<td>$49,612,525</td>
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<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>$60,069,403</td>
</tr>
</tbody>
</table>

*RUNBERS BASED ON UNAUDITED 2016 FINANCIAL STATEMENTS

SPECIAL EVENTS

Rex Tillerson, Chairman and Chief Executive Officer of Exxon Mobil Corporation, and current Secretary of State nominee, was the keynote speaker at this year’s Leadership Breakfast attended by more than 200 community business leaders. The event focused attention on the need for developing principle-based leaders in our country and provided real-world solutions for youth and business leaders alike.

This year’s Men of Character Dinner, chaired by Ralph Linzmeier, recognized Alan Arnold, Marc Carlson, Dr. Frank Rubino, Bob Samuelian, Randy Redwitz, and Charlie Cochrane, highlighting the importance of character. For 106 years, Scouting has led the way in programs that develop character and leadership skills in youth, at a time when our country needs it more than ever.
JAMES E. WEST FELLOWSHIP

James E. West was the first Chief Scout Executive of the Boy Scouts of America. The James E. West Fellowship award is available to honor gifts of no less than $1,000 to the Council Endowment Fund. The gift must be in addition to – and not replace or diminish – gifts made to the annual Friends of Scouting campaign. The James E. West award is a wonderful way to honor or memorialize a family member, friend or Scout.

NEW MEMBERS

JOHN BODENMANN
JAMES E. BURTON
CHAD FELTON
JOSEPHINE & JOHN GOLCHER
EDMUND GOLPASHIN
TIMOTHY N. HANSON
WILLIAM HERZBERG
GARY L. HODGSON
CRAIG HUDSON
MARC HUDSON
PAUL HUDSON
SAMUEL S. KWOK

COOPER LARGENT
PETER LE
SCOTT MACCARTHY
JONATHAN MOSS
ALEX PHETHEAN
CHRISTIAN REDMAN
BARRY R. ROA
ROBERT SOUZA
DAVIS WINSOR
ADAM WRIGHT
QUINN ALEXANDER N. ZARBOCK

SECOND CENTURY & HERITAGE SOCIETIES

The Second Century Society program honors those who make outright gifts of $25,000 or more to the Orange County Council, Boy Scouts of America payable over five years, or a deferred gift of $100,000 or more for operating, capital, or endowment.

The Heritage Society honors those who have included the Orange County Council, Boy Scouts of America in their will or trust.

NEW MEMBERS

LONG FAMILY
THE STONEMAN FAMILY CHARITABLE TRUST
O’HIROK FAMILY
STEWARD FAMILY
HERZBERG FAMILY
EXECUTIVE COMMITTEE

JOHN HOVANESIAN, M.D.
CHAIRMAN OF THE BOARD
HARVARD EYE ASSOCIATES

GREGORY M. BECK
COUNCIL COMMISSIONER
BECK AND CHRISTIAN, APC

JEFFRIE A. HERRMANN
PRESIDENT/SCOUT EXECUTIVE
ORANGE COUNTY COUNCIL, BSA

TOM LING
VICE CHAIRMAN–PROGRAM IMPACT
ADVANTAGE, INC.

HELEN STAINER, Ed.D.
VICE CHAIRMAN–EXPLORING/LEARNING FOR LIFE
EDUCATIONAL CONSULTANT

JOHN NORMENT
VICE CHAIRMAN–MEMBERSHIP IMPACT
TRANSACTIS

PAT HARTNETT
VICE CHAIRMAN–OPERATIONS
HARTNETT LAW GROUP

WILLIAM BAKER
VICE CHAIRMAN–OUTDOOR ADVENTURES
BAKER & BAKER

CHARLIE OSAKI
VICE CHAIRMAN–ADMINISTRATION &
FISCAL STEWARDSHIP
SQUAR MILNER

TERRY ADAMS
VICE CHAIRMAN–FUNDRAISING &
DEVELOPMENT STRATEGIES
SA RECYCLING

JEFFREY WALBRIDGE
VICE CHAIRMAN–INVESTMENTS
O’MELVENY & MYERS LLP

LARRY BEHM
VICE CHAIRMAN–MARKETING
ARCLIGHT CINEMA CO.

DANIEL WHELAN, PhD.
VICE CHAIRMAN–TECHNOLOGY

STEVEN BRADLEY
VICE CHAIRMAN–VOLUNTEER RELATIONS
EIS

DENNIS HARDIN
VICE CHAIRMAN–STRATEGIC ALLIANCES
HARDIN HONDA

MARK WILLE
COUNCIL TREASURER
CERTIFIED PUBLIC ACCOUNTANT

FRANK RUBINO, M.D.
ADVISOR

BOARD OF REGENTS

GEORGE ARGYROS
FOUNDER
ARNEL & AFFILIATES

MIKE HARRISON
PARTNER
TRIGO REALTY

JOHN HOVANESIAN, M.D.
OPHTHALMOLOGIST
HARVARD EYE ASSOCIATES

DAVE JANES
PARTNER
JANES CAPITAL PARTNERS

KEN KHACHIGIAN
SENIOR PARTNER
BROWNSTEIN HYATT FARBER SCHRECK

PARKER KENNEDY
CHAIRMAN OF THE BOARD
FIRST AMERICAN CORPORATION

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VICE CHAIRMAN
TCW GROUP, INC.

JIM MAZZO
GLOBAL PRESIDENT OPTHALMIC DEVICES
ZEISS GROUP

THOMAS V. MCKERNAN
CHIEF EXECUTIVE OFFICER
AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA

ROB NEAL
MANAGING PARTNER
HAGER PACIFIC PROPERTIES

JEFFRIE A. HERRMANN
PRESIDENT/SCOUT EXECUTIVE
ORANGE COUNTY COUNCIL, BSA
OUR MISSION
Prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

OUR VISION
The Orange County Council, Boy Scouts of America prepares every eligible youth in Orange County to become a responsible, participating citizen and leader who is guided by the Scout Oath and Law.

OUR HISTORY
The Boy Scouts of America was incorporated on February 8, 1910 and chartered by Congress in 1916. Elmore B. Douglass organized the first Orange County Boy Scout Troop in Anaheim in 1910. In 1920, a group of civic leaders formed the Orange County Council with headquarters in Santa Ana. The Orange County Council continues to be one of the largest youth organizations in the county.