

# SUPPORT SCOUTING



## Save Now!

Purchase Your Adventure Card to Enjoy Big Savings!

**ONLY \$10**



## Save Later

Choose 10 Premium Single-use Discounts PLUS unlimited multi-use coupons from 1,000's of options!  
 Powered by entertainment.

### Sample Name Brands



### Some Local Favorites



SADDEBACK

# Steps for SUCCESS!

## Selling Tips

- ALWAYS wear your uniform
- ALWAYS smile and introduce yourself
- ALWAYS have the item in your hand
- BE SURE to know your product, read through the discounts on the poster/flyer and card. Use the app to search out your favorite coupons that may not be listed. Take a screen shot!
- BE PREPARED to answer the question "How does the online app work?" Have the app downloaded and show them how easy it is!

- PERSONALIZE your presentation and practice it.
- BE polite and enthusiastic!
- ALWAYS say "Thank You"

## Safety Tips

- NEVER enter anyone's home
- NEVER sell after dark unless you are with an adult
- DON'T carry large amounts of cash with you
- ALWAYS walk on the sidewalk and driveway
- ALWAYS sell with another scout or with an adult

## Talking Points

### Questions/Responses if they say:

- It looks way too complicated!

Do you have 30 seconds? Let me show you how easy it is!

- I don't have a smart phone.

Do you have a computer? It works on that too!

- I don't have a computer or smart phone.

You can still support Scouting and use the two tabs. **OR**

Do you have a friend or relative that has a computer or smart phone?  
You can use the tabs and give them the online portion!

- I don't live here (I'm just visiting)

That's OK, the online coupons are good ALL over the country! What is your zip code? We can see what your city has! (make sure you know how to use the search function on the app, go to [www.ocbsa.org](http://www.ocbsa.org) for info)

- I don't eat out very much

That's OK, there are MANY non-food coupons as well! Here let me show you a few.....