

District: _____ Pack Troop Crew Post Unit Number: _____

Unit Kernel Name: _____ Phone: _____
Email: _____

Unit Popcorn Goal: \$ _____ We will participate in: (check all that apply)
Per Scout Goal: \$ _____ Show N Sell Booth Sales (SNS) Online Direct Sales
Scouts Selling: _____ Wagon Sales Take Order App Sales (TO)

Unit Sale Timelines

Unit Kickoff Date: _____ Time: _____ Location: _____ Using Guidebook Agenda? YES NO
Show N Sell timeline: Start: _____ End: _____
Take Order/Online Direct timeline: Start: _____ End: _____

Distribution Plan

Number of cases for Show N Sell/Deliver: _____ Dates of Pickup: SNS-Sept. 12 and TO-Nov. 14
Number of vehicles we'll need: _____

How we plan to get POPCORN to Scouts for Wagon and Take Order: (check all that apply)

- Direct to Scouts ASAP At unit meeting
- At Den/Patrol meetings Other: _____

How we plan to get POPCORN to Scouts for Booth Sales: (check all that apply)

- Unit Kernel will deliver/pickup product at Booth sites
- Individual Scouts will pickup/return product to Unit Kernel
- Other: _____

After 2 weeks of sales, if we have excess product, we plan to: (check all that apply)

- Swap out with other units who need product
- Hold Unit Blitz Day
- Schedule more booth sales
- Other: _____

Communication and Recognition

To ensure success, we will give a copy of this Action Plan to our parents and scouts at: (check all that apply)

- Unit meetings/ Kick Off Via email Newsletters
- Den/Patrol meetings Other: _____

We plan to recognize the hard work and success of our Scouts by: (check all that apply)

- TE/Council Rewards Program Recognition at Unit Meeting
- Unit sponsored Prizes Other: _____
- Celebration Pizza party/ Ice Cream social/ other activity

Sale Closeout

Show n Sell \$ Due to Unit Kernel on: _____ All SNS \$ due to Council on Oct. 23 OR Nov. 12
Take Order \$ Due to Unit Kernel on: _____ Account closed, all \$ turned in to Council by Dec. 10

This COMPLETED form is due to your District Popcorn Kernel or email to roslynr@ocbsa.org no later than August 29th

Keep a copy of this form for your records